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David T. Lawson
Vice President
Industrial Products

October 10, 2008

The Honorable William D. Euille
Mayor, City of Alexandria, Virginia
301 King Street, Suite 2300
Alexandria, Virginia 22314

Re: Ethanol Transloading Operation in the City of Alexandria

Dear Mayor Euille:

Many thanks for your letter of September 24, 2008. As we have stated before, and notwithstanding any current litigation, we continue to remain willing to undertake discussions concerning matters affecting the City and its people, including the issues that you raise in your most recent letter. As always, we are willing work with you and the City in a commercially reasonable way to resolve them.

In that vein, we note your offer to discuss a potential relocation by the City of Norfolk Southern's ethanol transloading facility. We would be pleased to meet and discuss that with you, provided that the City is able to identify another location within the City of Alexandria with the same transportation qualities as are available at the Van Dorn Street Yard.

With respect to the railroad noise complaints raised by some of the residents of Brawner Place relating to switching operations on yard tracks located in the vicinity of that development, it appears that the screeching noise being complained about resulted from our switch crews at times not releasing the hand brakes on the rail cars before movement. We have given instructions to the local switch crews to correct this. We understand the City has not received any additional noise complaints since we issued renewed instructions to the crews.

As further information, Wylie Lab, a nationally recognized noise consulting firm, conducted noise monitoring of our operations at both Brawner Place and at our ethanol transloading facility during the evening of September 29, 2008 and the morning of September 30, 2008. Preliminary dosimeter results indicate compliance with applicable federal railroad noise standards. We will be giving the City a copy of Wylie's report of its conclusions on receipt.

Sincerely

The Honorable William D. Euille

October 10, 2008

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cc: The Honorable John Warner
The Honorable James P. Moran
The Honorable James Webb
The Honorable Patsy S. Ticer
The Honorable Richard L. Saslaw
The Honorable Adam Ebbin
The Honorable David Englin
The Honorable Brian Moran
The Honorable Del Pepper
The Honorable Ludwig Gaines
The Honorable Rob Krupicka
The Honorable Timothy Lovain
The Honorable Paul Smedberg
The Honorable Justin Wilson
James K. Hartmann, City Manager
Ignacio Pessoa, City Attorney
Directors, Norfolk Southern Corporation
Gerald Baliles
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Wick Moorman
J. Paul Reason